



## We polished up Boston Bay Diamonds' EDI trading process so they could continue supplying fine jewelry to Kohl's department stores.

BOSTON  
BAY  
*Diamonds*

Boston Bay Diamonds is a fine jewelry manufacturer, selling to .com retailers across the US and Canada. In order to help Boston Bay Diamonds do business with Kohls.com, eBridge Connections set up an EDI integration solution that would connect their MS Dynamics NAV accounting package with CommerceHub (Kohl's gateway).

### A fancy integration solution for an even fancier jewelry company.

Boston Bay Diamonds needed a solution that would bridge the gap between their MS Dynamics NAV accounting system and Kohls' CommerceHub.

"Lucky for us, eBridge already had experience with this integration," said Gary Prazich, VP of Finance and Operations at Boston Bay Diamonds.

He was right. eBridge had a ready-made solution that would allow Boston Bay Diamonds to send and receive the [EDI business document types that Kohls required](#) in order to do business with them. This pre-built adaptor is a cloud-based solution that eliminates the need to manage and maintain the software usually required when doing EDI with trading partners.

### EDI Documents

| Inbound   | Outbound  |
|---|---|
| Purchase Orders (850), Product Activity Data (852), Purchase Order Change Requests (860), plus many additional EDI document types | Invoices (810), Purchase Order Acknowledgments (855), Advance Shipping Notices (856), plus many additional EDI document types |

### What made Ostbye pick eBridge?

Few integrators actually do what eBridge Connections does – provide a pre-built adaptor, or connector, to your accounting package and your EDI trading partners.

"We picked eBridge because they were a great, ready-made solution that allowed us to do business with Kohls.com, one of the largest jewelry retailers in the world," said Gary.

An eBridge Connections end-to-end integration solution enables sales orders, inventory levels, product data, shipping updates, and other customer information to move seamlessly between systems.

What does all this mean for Boston Bay Diamonds? Well, when connecting with the eBridge Connections integration platform, businesses like Boston Bay Diamonds that use MS Dynamics NAV can leverage dozens of pre-built application connectors and over 1,000 data touchpoints. In other words, they can continue to grow and expand their business with more trading partners, and can even integrate with eCommerce platforms and marketplaces if they ever wish to do so, using the same pre-built integration solution they currently have in place.



### Life after integration: As beautiful as a diamond!

The eBridge Connections integrated EDI solution allowed Boston Bay Diamonds to improve their speed of data exchange and their overall operational efficiency. Processing documents electronically with Kohls.com enabled Boston Bay Diamonds to achieve faster order fulfilment, and eliminate the need for manual data entry with their accounting package.

#### It all boils down to these benefits:

- Reduce deployment time by using a prebuilt 'adaptor'
- Eliminate manual data entry and avoid costly errors
- Increase the speed of data exchange, improving customer service efficiency
- Upgrade your ERP or add connections (eCommerce, EDI, CRM) with ease
- Free up time and resources to focus on your business

**Build your own integration plan now. Head to our website.**